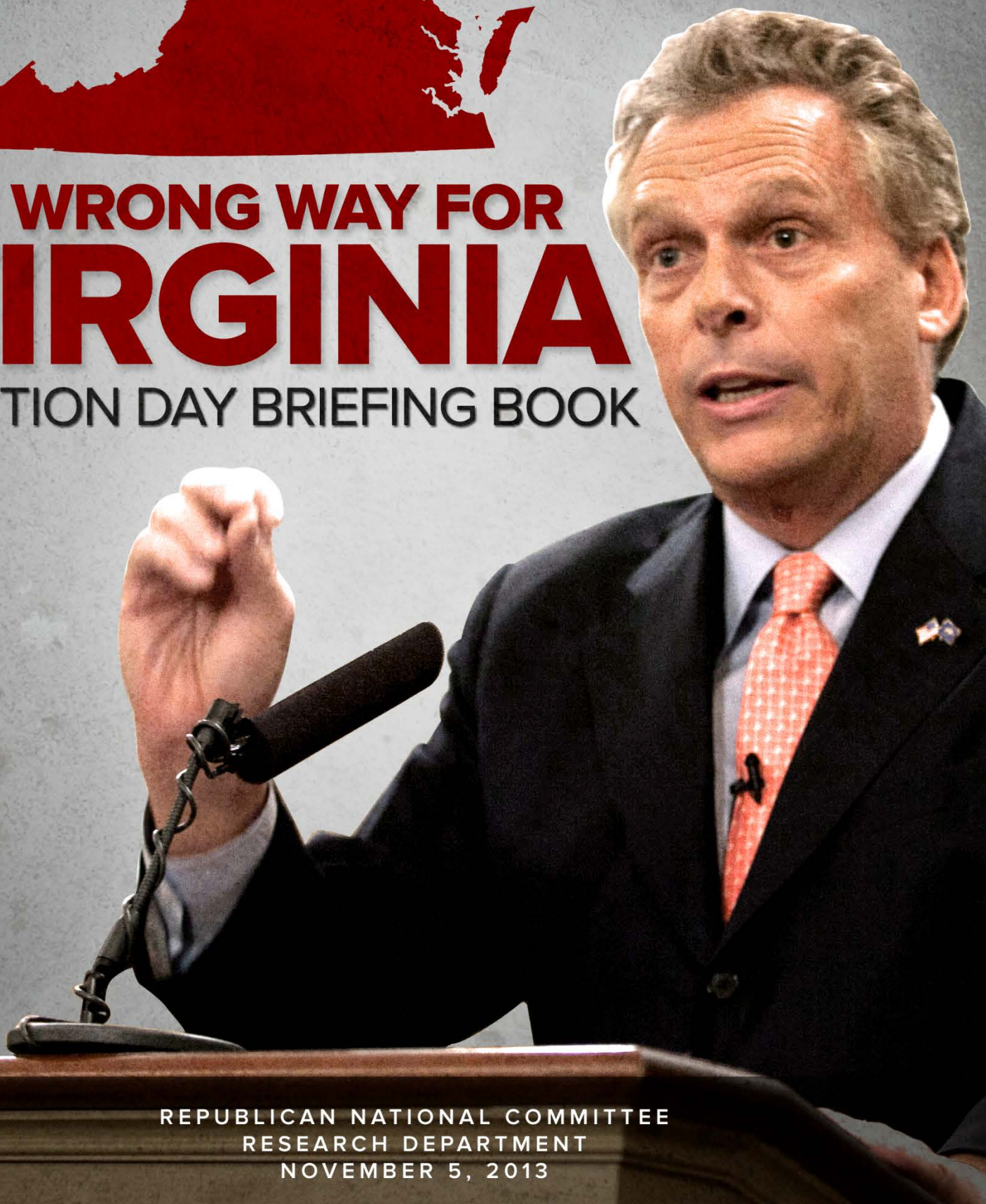




# THE WRONG WAY FOR **VIRGINIA**

ELECTION DAY BRIEFING BOOK



REPUBLICAN NATIONAL COMMITTEE  
RESEARCH DEPARTMENT  
NOVEMBER 5, 2013

# ***The Democratic Ticket Has Consistently Supported Policies That Are Wrong For Virginia Families***

## **WRONG ON OBAMACARE**

### ***McAuliffe, Northam And Herring Are All Strong Supporters Of ObamaCare***

**Terry McAuliffe Supported The Passage Of ObamaCare.** MCAULIFFE: “President Obama went in, dealt with healthcare; passed it. It was tough. We may not have agreed with all parts of it. We didn’t get everything we wanted. I happen to have been a big supporter of the public option, but you know what? We are better off today than we were before.” (“Terry McAuliffe Rallies The Arlington Young Dems,” [Moran For Congress](#), 10/22/10)

- **McAuliffe Wanted To Go Even Further, And Supported The Government-Run “Public Option.”** “I happen to have been a big supporter of the public option, but you know what? We are better off today than we were before.” (“Terry McAuliffe Rallies The Arlington Young Dems,” [Moran For Congress](#), 10/22/10)

**Ralph Northam Supports ObamaCare And Calls It A “Huge Step In The Right Direction.”** “As a practicing physician, I congratulate President Obama for his leadership on the Affordable Care Act, and I am proud that I voted against efforts to block the Act’s implementation in Virginia. Our health care system was broken, and President Obama has taken a huge step in the right direction toward providing access to high quality, affordable health care for all Americans.” ([Northam For Lt. Governor Website](#), Accessed 11/4/13)

**In May, Mark Herring Bragged That He Is A “Progressive Legislator Who Is Pro Health Care Overhaul.”** “Herring has served in Virginia’s state Senate since January 2006 after winning a special election. He represents the 33rd Senate district, made up of parts of Loudoun and Fairfax Counties. He heads a law firm in Leesburg. On Wednesday, Herring touted his record as a progressive legislator who is pro health care overhaul, pro Medicaid expansion, pro gun control and pro-abortion rights.” (Markus Schmidt, “Democratic Lt. Gov., AG Candidates Square Off At Forum,” [Richmond Times-Dispatch](#), 5/9/13)

- **In 2012, Herring Praised The Supreme Court For “Affirming The Constitutionality Of President Obama’s Signature Legislative Achievement.”** “While this isn’t a perfect plan, I applaud Chief Justice Roberts and the Supreme Court for affirming the constitutionality of President Obama’s signature legislative achievement: healthcare reform. As a member of Virginia’s Health Reform Initiative, and a member of the Senate Commerce and Labor Subcommittee on Health Exchanges, I look forward to working with the Governor, the Attorney General and my colleagues in the General Assembly to implement this law in the best possible way so that our citizens will receive the maximum benefit of healthcare reform.” (State Sen. Mark Herring, “Herring Statement On Affordable Care Act Ruling,” [Press Release](#), 6/28/12)

### ***ObamaCare Is Costing Virginians Their Healthcare***

**No Virginian Will Be Allowed To Keep An Individual Insurance Plan That Does Not Comply With ObamaCare.** “President Obama may have promised Americans that they can keep their insurance if they like it, but that’s not the case in at least three states where insurance companies are required to discontinue plans that don’t meet Obamacare’s new coverage standards. Virginia, Kentucky and Idaho have told insurance companies that they must scrap insurance plans that don’t meet the minimum coverage requirements laid out in the Affordable Care Act.” (Chris Frates, “3 States Tell Insurers To Scrap Plans That Don’t Comply With ObamaCare,” [CNN](#), 10/30/13)

**According To HHS’s Report On Premiums In The ObamaCare Exchanges, A 27 Year Old In Virginia Will Pay An Average Of \$156 A Month For The Lowest Bronze Plan – An Increase Of 310.53 Percent Over Average Premiums Previously Available.** (Office Of The Assistant Secretary For Planning And Evaluation, “Health Insurance



**The Fairfax County Water Authority Will Likely Drop Health Care Coverage For Its 400 Employees Due To ObamaCare's 'Cadillac Tax' On Generous Health-Care Plans.** "The Fairfax County Water Authority said that it will likely drop insurance coverage for its nearly 400 employees if taxes on generous health-care plans take effect as planned in 2018 under the federal Affordable Care Act." (Laura Vozzella, "Fairfax Utility: ObamaCare Will Likely Lead To Dropped Coverage," [The Washington Post](#), 10/2/13)

- **The Tax Would Cost The Utility \$60,000 In The First Year, And \$7 Million Per Year By 2028.** "Under the ACA employers that provide relatively expensive coverage will have to pay taxes to the federal government starting in 2018. Those taxes would cost the authority \$60,000 in the first year and shoot up to nearly \$7 million a year by 2028, the authority said in a letter sent this week to Virginia's congressional delegation." (Laura Vozzella, "Fairfax Utility: ObamaCare Will Likely Lead To Dropped Coverage," [The Washington Post](#), 10/2/13)

**ObamaCare Is Projected To Add \$7.3 Million To The Cost Of The University Of Virginia's Health Care Plan In 2014.** "Provisions of the federal Affordable Care Act are projected to add \$7.3 million to the cost of the University health plan in 2014 alone. Federal health care reform will create new costs related to the "individual mandate" that requires all Americans to have health care coverage (or pay a penalty). (Press Release, "University Employees Will See Significant Changes to Health Plan This Year," [University Of Virginia](#), 8/21/13)

- **Some Working Spouses Of University Of Virginia Employees Will Lose Access To Coverage.** "Changes to the plan that affect working spouses of U.Va. employees will take effect Jan. 1. On that date, all spouses of covered employees will no longer be covered by the University plan unless the employee has provided certification of the spouse's continued eligibility. Spouses who have access to 'affordable health care that provides minimum value,' as defined by the Affordable Care Act, through another employer will no longer be eligible for the U.Va. plan." (Press Release, "University Employees Will See Significant Changes to Health Plan This Year," [University Of Virginia](#), 8/21/13)

### ***Virginia Workers Are Seeing Their Hours Cut Due To ObamaCare***

**Richmond-Area Part Time Teachers Are Seeing Their Hours Cut As A Result Of ObamaCare.** "The health care reform law championed by President Barack Obama and Democrats in Congress is prompting Richmond-area school divisions to cut part-timers' hours. Henrico and Chesterfield counties and Richmond schools have already established policies that limit part-time workers to less than 30 hours per week to avoid paying for their health insurance. Hanover County school officials are considering setting a cutoff." (Brandon Shulleeta, "ObamaCare Prompts Cutbacks For School Part-Timers," [The Richmond Times-Dispatch](#), 10/31/13)

- **Hanover School Board Member Norman Sulser: "Effectively, You've Been Laid Off A Day And A Half. ... It's Another Impact (Of The Law) That People Didn't See Coming."** (Brandon Shulleeta, "ObamaCare Prompts Cutbacks For School Part-Timers," [The Richmond Times-Dispatch](#), 10/31/13)

**Virginia Community College Professors Will See Their Hours Cut Due To ObamaCare.** "Many adjunct instructors at Virginia's 23 community colleges will see their hours cut starting this summer thanks to Virginia's response to the new federal health reform law, a change that could cripple or kill livelihoods teachers like Ann Hubbard worked hard to build." (Bob Lewis, "Health Care reform leads to Virginia community college pay cuts," [Associated Press](#), 4/24/13)

**ObamaCare Is Contributing To "The Rise In The Number Of Temporary Workers" In Virginia.** "The rise in the number of temporary workers is being driven by two factors — uncertainty about the economy, and companies cutting employee hours because of costs associated with the Affordable Care Act, workforce experts say." (Carol Hazard, "Hiring Explodes In Part-Time And Contract Work," [Richmond Times-Dispatch](#), 9/2/13)

- **Companies In The Richmond Area Are Increasingly Relying On Temporary And Part-Time Workers And Hiring In The Part-Time Sector Has Accelerated Throughout Virginia.** “Whether hiring people part time or on a contract basis, such companies as Capital One Financial Corp., Owens & Minor, Wells Fargo and SunTrust Banks are increasingly relying on temporary workers and dipping into a large pool of talent in the Richmond area. Hiring in this segment of the workforce has accelerated even though the Virginia economy has 19,800 fewer jobs than it did at its peak employment in April 2008.” (Carol Hazard, “Hiring Explodes In Part-Time And Contract Work,” [Richmond Times-Dispatch](#), 9/2/13)

**Senior Caretaker Hazel Mobley “Said Her Hours Were Cut In March From 40 To 28 Because Of ‘ObamaCare.’”** “Hazel Mobley, a caretaker for seniors who lives in the Fan District, said her hours were cut in March from 40 to 28 because of ‘ObamaCare.’ ‘I just want a job where I can feed my family,’ she said. Her goal is to make \$1,200 a month, Mobley said. She makes \$800 a month now.” (Carol Hazard, “Hiring Explodes In Part-Time And Contract Work,” [Richmond Times-Dispatch](#), 9/2/13)

**Jody A. Godsey, Then, An Assistant To The General Manager Of A Richmond Country Club Lost Her Job As “Companies Increasingly Hire More Part-Time” Workers.** “Jody A. Godsey found herself among the thousands of unemployed in the Richmond area a year ago in June. ‘I loved working there and planned to retire from there,’ the Richmond resident said about her job as an assistant to the general manager of a country club. She had to adjust to a changing workforce, as companies increasingly hire more part-time and independent contract workers and resort to high-tech ways of recruiting workers.” (Carol Hazard, “Hiring Explodes In Part-Time And Contract Work,” [Richmond Times-Dispatch](#), 9/2/13)

- **Since Being Laid Off, Godsey Has Struggled To Find A Permanent Job.** “‘With my unemployment ending and no job in sight, I started by own business, UR 3rd Hand,’ a virtual administrative business, Godsey said. ‘As with any new business, it is slow to get started and make an income. I am still looking for a permanent job, but this helps me make ends meet until hopefully a job offer comes along.’” (Carol Hazard, “Hiring Explodes In Part-Time And Contract Work,” [Richmond Times-Dispatch](#), 9/2/13)

**Retired Marine Brian Kurtz Recently Gave Up Looking For A Job.** “People like retired Marine Brian Kurtz, 56, of Henrico County have simply given up looking for a job. ‘Never did I think when I retired from the Marines and worked in various positions that I would have a problem getting a job,’ said Kurtz, who recently earned a bachelor’s degree in business management and an associate degree in accounting.” (Carol Hazard, “Hiring Explodes In Part-Time And Contract Work,” [Richmond Times-Dispatch](#), 9/2/13)

## **WRONG FOR VIRGINIA’S COAL JOBS**

**The Obama Administration Has Proposed Devastating New Regulations On New Coal-Fired Power Plants.** “Linking global warming to public health, disease and extreme weather, the Obama administration pressed ahead Friday with tough requirements to limit carbon pollution from new power plants, despite protests from industry and from Republicans that it would mean a dim future for coal.” (Dina Cappiello, “Obama Takes On Coal With First-Ever Carbon Limits,” [The Associated Press](#), 9/20/13)

- **The Proposed Rule Would Effectively Ban New Coal-Fired Power Plants** “Despite some tweaks, the rule packs the same punch as one announced last year, which was widely criticized by industry and by Republicans as effectively banning any new coal-fired power plants.” (Dina Cappiello, “Obama Takes On Coal With First-Ever Carbon Limits,” [The Associated Press](#), 9/20/13)

**Next Year, The EPA Plans To Announce Regulations On Existing Coal Plants, “A Far More Costly And Controversial Step.”** “Ms. McCarthy also announced a yearlong schedule for an environmental listening tour — a series of meetings across the country with the public, the industry and environmental groups as the agency works to establish emissions limits on existing power plants — a far more costly and controversial step. Mr. Obama has told officials he wants to see greenhouse gas limits on existing and

new power plants by the time he leaves office in 2017.” (Michael Shear, “Administration To Press Ahead With Carbon Limits,” [The New York Times](#), 9/20/13)

- **The Restrictions On Existing Power Plants Will Be Proposed By June 2014.** “In his June climate action plan, Mr. Obama ordered the E.P.A. to propose new greenhouse-gas rules covering existing plants by next June, and to issue final standards by June 2015.” (Michael Wines, “E.P.A. Is Expected To Set Limits On Greenhouse Gas Emissions By New Power Plants,” [The New York Times](#), 9/14/13)

### ***McAuliffe And His Democratic Allies Will Not Fight Against Obama’s Job-Killing Regulations***

**In 2009, McAuliffe Said “We Have Got To Move Past Coal. As Governor, I Never Want Another Coal Plant Built.”** (Terry McAuliffe, [Democratic Gubernatorial Primary Debate](#), Blacksburg, VA, 4/29/09)

**McAuliffe Has Said That He Supports Obama’s New Job-Killing Regulations.** “Terry McAuliffe said Tuesday that he supports new Environmental Protection Agency rules on carbon emissions, taking a clear stance for the first time on an issue that has become a key flashpoint in the Virginia governor’s race.” (Ben Pershing, “McAuliffe Says For First Time That He Supports EPA Rules On Coal-Fired Plants,” [The Washington Post](#), 10/1/13)

- **McAuliffe, On Whether He Supports Obama’s Coal Regulations: “I Do, You Bet.”** (Ben Pershing, “McAuliffe Says For First Time That He Supports EPA Rules On Coal-Fired Plants,” [The Washington Post](#), 10/1/13)

**Herring Attacked Mark Obenshain For Pledging To Challenge The Obama Administration’s War On Coal.** HERRING: “Coal is an important part of the economy and in several regions of the state, and I support coal mining. I think it's important that we have a full and diverse range of energy resources for the state, and I think we can have both strong coal and clean air standards. If regulations come out that exceed the authority of the federal government and harm Virginians, I'll be the first to stand up and challenge that. But what I'm not going to do is have a kind of knee-jerk response, like Mark Obenshain did, and say I'm going to challenge these regulations that haven't even been drafted yet.” (Markus Schmidt, “Herring Goes On Attack In Attorney General Race,” [Richmond Times-Dispatch](#), 9/15/13)

**Herring Was Named A “Legislative Hero” By The Anti-Coal League Of Conservation Voters.** “The Virginia League of Conservation Voters has awarded State Senator Mark Herring (Loudoun and Fairfax) the distinction of “Legislative Hero” for his 100% rating on the group’s annual Conservation Scorecard.” (Herring Named “Legislative Hero” By Virginia League Of Conservation Voters,” [herringforag.com](#), 6/3/13)

- **Herring: “I Am Proud To Be Named A Legislative Hero By The Virginia League Of Conservation Voters.”** (Herring Named “Legislative Hero” By Virginia League Of Conservation Voters,” [herringforag.com](#), 6/3/13)

### ***Coal Is An Essential Part Of Virginia’s Economy***

**The Coal Industry Directly And Indirectly Supports 45,210 Jobs In Virginia.** (Coal In Virginia, [National Mining Association](#))

**Coal Jobs Contributed \$3.4 Billion In Wages To Virginia Workers In 2011.** (Coal In Virginia, [National Mining Association](#))

**Annual Average Wage In The Coal Industry In Southwest Virginia Is More Than Twice The Average For All Industries.** “[T]he coal industry paid an annual average wage of \$84,978 in the region compared to the \$34,757 for all industries in 2010 (the latest full year of data). Consequently, the coal industry directly accounted for 12.8% of total wages and salaries in Southwest Virginia.” (“The Economic Impact Of The Coal Industry In Virginia,” [Chmura Economics & Analytics](#), 1/18/12)

**16 Coal-Fired Electric Generating Units In Virginia, Representing 2,349 Megawatts, Are Already Shutting Down Due To EPA Policies.** (Coal Unit Shutdowns, [American Coalition For Clean Coal Technology](#), 7/25/13)

## **WRONG ON TAXES**

## ***McAuliffe Has A History Of Supporting Higher Taxes***

**In His Failed 2009 Campaign, McAuliffe Wrote That He Favored Putting "All Potential Revenue Options" On The Table.** "As I have said repeatedly throughout this campaign, any serious conversation about transportation issues in Virginia must begin with an honest conversation about revenues. By this, I mean that all potential revenue options (even unpopular ones) must be on the table." (Terry McAuliffe For Governor, Business Plan For Virginia, "Chapter Five: Planning Virginia's Transportation Systems To Support Economic Development And Quality Of Life In The Commonwealth," p. 20)

**In A 2009 Debate, McAuliffe Said He Disagreed With Governor Kaine On Ending The Estate Tax.** THE HUFFINGTON POST's NICO PITNEY: "Thanks. We've already heard several references to independence. We know Virginia has a history of iconoclastic political figures. All three of you support Governor Kaine on a wide range of issues. Can you each name one significant policy disagreement that you've had with the Governor, not including this gun issue, which we just discussed." MCAULIFFE: "He ended the estate tax. I wouldn't have done that. You know, listen, I agree with Governor Kaine on a lot of things, but I think at this time, I had a difference with him as it related to the estate tax." (Terry McAuliffe, Remarks At A Democratic Primary Debate, Blacksburg, VA, 4/29/09)

**In 2012, McAuliffe Supported Eliminating The Bush Tax Cuts For Families Making Over \$250,000 And Individuals Making Over \$200,000.** "McAuliffe argued in favor of the tax proposal that President Barack Obama advocated on Monday: extending Bush-era tax cuts for families making up to \$250,000 and individuals earning up to \$200,000, while letting the tax cuts for earners above that benchmark expire at the end of this year." ("Barbour: If In Romney's Position, I Would Release Tax Docs," [CNN](#), 7/10/12)

**McAuliffe Said It Would Be "Fiscally Irresponsible" To Promise Not To Raise Taxes.** "McAuliffe said he would hope to get through his four years as governor without raising taxes but said it would be fiscally irresponsible to promise not to do so." (Tyler Whitley, "Governor Candidates Seek Support Of Technology Leaders," *Richmond Times-Dispatch*, 4/4/09)

## ***Northam And Herring Have Voted For Higher Taxes In The Virginia Senate***

**In 2008, The Virginia Senate Voted To Raise Taxes By \$1 Billion A Year.** "In a 21-16 vote, the Democratic-controlled Senate vote approved a package that would raise about \$1 billion annually." (Julian Walker, "VA Senate Passes Gradual 6-Cent Gas Tax Increase," *The Virginian-Pilot*, 6/26/08)

- **Herring And Northam Voted In Favor Of The Tax Plan.** ([SB6009](#), Passed Senate: 21-16, 6/25/08, Herring And Northam Voted Yea)

### **The Tax Increases Supported By Herring And Northam Included:**

- **A Six Cent Per Gallon Increase On Gas.** "Saslaw's plan includes a statewide penny-on-the-gallon increase in the gas tax in each of the next six years, increasing the tax on auto sales to 3.5 percent from 3 percent, and raising to 5.25 percent from 5 percent the state sales tax." (Julian Walker, "VA Senate Passes Gradual 6-Cent Gas Tax Increase," *The Virginian-Pilot*, 6/26/08)
- **Raised The Auto Sales Tax And Statewide Sales Tax.** "Saslaw's plan includes a statewide penny-on-the-gallon increase in the gas tax in each of the next six years, increasing the tax on auto sales to 3.5 percent from 3 percent, and raising to 5.25 percent from 5 percent the state sales tax." (Julian Walker, "VA Senate Passes Gradual 6-Cent Gas Tax Increase," *The Virginian-Pilot*, 6/26/08)
- **Raised The Regional Sales Tax And Instituted A Wholesale Gas Tax On The Hampton Roads Region.** "Saslaw's plan also would raise \$221 million annually for local projects in Hampton Roads by installing an extra regional penny-on-the-dollar sales tax and a 1 percent wholesale gas tax increase." (Julian Walker, "VA Senate Passes Gradual 6-Cent Gas Tax Increase," *The Virginian-Pilot*, 6/26/08)



- **Raised The Regional Sales Tax, Raised Taxes On People Selling Their Homes, Instituted A \$5 Per Night Hotel Room Tax.** “In Northern Virginia, his plan would generate about \$335 million through increases to a regional sales tax, a higher grantors tax rate on real estate sales and a \$5 per night hotel room tax. (Julian Walker, “VA Senate Passes Gradual 6-Cent Gas Tax Increase,” *The Virginian-Pilot*, 6/26/08)

**In 2006, Herring Backed A Plan To Raise Taxes By \$1 Billion A Year.** “Two of the four lawmakers are senators: Democrats Richard L. Saslaw (Fairfax) and Mark R. Herring (Loudoun). They say transportation is a statewide issue and back the Senate’s plan to raise \$1 billion a year by increasing the sales tax on new cars, fees on bad drivers, taxes on house sales and vehicle registration fees and by imposing a new 5 percent sales tax on gas at the wholesale level.” (Steven Ginsberg and Michael Alison Chandler, “The Routes 4 Lawmakers Took to Their Traffic Views,” *The Washington Post*, 3/26/06)

- **The Plan Herring Backed Included “Increasing The Sales Tax On New Cars, Fees On Bad Drivers, Taxes On House Sales And Vehicle Registration Fees And By Imposing A New 5 Percent Sales Tax On Gas At The Wholesale Level.”** “They say transportation is a statewide issue and back the Senate’s plan to raise \$1 billion a year by increasing the sales tax on new cars, fees on bad drivers, taxes on house sales and vehicle registration fees and by imposing a new 5 percent sales tax on gas at the wholesale level.” (Steven Ginsberg and Michael Alison Chandler, “The Routes 4 Lawmakers Took to Their Traffic Views,” *The Washington Post*, 3/26/06)

## WRONG ON UNIONS

### *McAuliffe Has Pushed Big Labor’s Objectives*

**McAuliffe Said He Would Support Giving Public Safety Entities Collective Bargaining Rights In Virginia.** MODERATOR: “Police and firefighters in Virginia don’t have the rights that other union members do to meet and confer... would you support as governor giving public safety entities – police, sheriff, and fire – collective bargaining rights in Virginia?” MCAULIFFE: “...I would definitely sign collective bargaining, and I have said from day one we need to have meet and confer.” ([Democratic Candidate Gubernatorial Debate](#), Virginia Tech, 4/29/09)

**McAuliffe Refused To Say Whether Or Not He Supported The Employee Free Choice Act, Or Card-Check.** “McAuliffe was not as forthcoming when asked if he supported Democratic Gov. Timothy M. Kaine’s proposal to double the tax cigarettes... Nor would he say whether he supports the Employee Free Choice Act, federal legislation that could profoundly affect right-to-work states such as Virginia. The bill would boost union membership by having employees sign union cards to form unions instead of holding secret ballot elections, a measure business and industry groups vehemently oppose.” (Bob Lewis, “Ex-DNC Chair Opens Gov’s Race, Says Will Forgo Pay,” *Associated Press*, 1/7/09)

**McAuliffe "Declined To Say" Whether He Supports Union-Friendly Project Labor Agreements For State Construction Projects.** "He declined to say whether he would support the kind of labor-friendly provision that nearly upended the second phase of Metrorail’s Silver Line to Dulles International Airport and farther into Loudoun. 'Listen, I'm not going to answer specifics on projects,' he said in response to a question about what is known as a project labor agreement. 'You clearly don't talk about specifics on future projects until you even know what the projects are and what the bidding process will be.'" (Frederick Kunkle, "McAuliffe, At Silver Line Station, Touts Support Of Project, Says Cuccinelli Fought It," [The Washington Post](#), 6/18/13)

### *Herring And Northam Have Done Union Bosses’ Bidding In The Virginia Senate*

**Herring And Northam Voted To Protect Pro-Union Mandatory Project Labor Agreements.** ([SB 242](#), Passed Senate, 1/31/12, Herring And Northam voted Nay)

**Northam Has Repeatedly Voted Against Making “Right To Work” A Constitutional Right In Virginia.** ([SJ 323](#), Left In Privileges and Elections Committee, 1/18/11; [HI 500](#), Left In Privileges and Elections Committee, 2/22/11, [HI 536](#), 2/15/13, Northam Voted Nay)

**Northam Blocked An Amendment To Virginia's Constitution Guaranteeing Workers' Right To A Secret Ballot In Union Elections.** ([SL 301](#), Left In Privileges and Elections Committee, 1/18/11)

**Virginia Senate Democrats, Including Herring And Northam, Held The 2013-2014 Virginia Budget Hostage In An Attempt To Get Anti-PLA Language Removed.** "The Democrats also want \$66 million restored for a "cost-of-competing adjustment" (COCA) to go to Northern Virginia school employees to offset the area's higher cost of living, and they want any language that would restrict union-friendly labor agreements on state-funded construction projects stricken from the budget." (David Sherfinski, "No Break In Budget Impasse As Democrats List Demands," [Washington Times](#), 3/8/12)

- **Herring Attacked The McDonnell Administration For Insisting That The Metropolitan Washington Airports Authority Not Favor Union Contactors In Awarding The Contract For Phase 2 Of The Metro Silver Line.** "On Monday, Connaughton said he would not consider more money until Virginia's members are seated, other members who should not be on the board are removed and the board removes the labor language. 'Major movement needs to be made . . . before I could ever envision giving more money,' he said. "They're not going to get the \$150 million if they continue to do what they're doing.' But Loudoun Sen. Mark R. Herring (D) said it 'is troubling and disturbing to hear the secretary say the \$150 million is now something that might come off the table. It's critically important for Loudoun to have the rail project extended not only to Dulles but into the county.'" (Dana Hedgpeth and Anita Kumar, "Funding Uncertain For Metro's Silver Line," [The Washington Post](#), 4/10/12)

**The Virginia Teamsters Specifically Cited Herring's Support For Project Labor Agreements In Its Press Release Endorsing Him For Attorney General.** "Today, Teamsters Joint Council 83 in Richmond, Va. announced its support for State Senator Mark Herring in his campaign for state attorney general. Herring has worked tirelessly for Virginia working families during his two terms in the Virginia State Senate. He has backed up his promises to support the state's working men and women by voting for project labor agreements, legislation to crack down on discrimination in the workplace, maintenance of current worker compensation levels and has supported rail construction within the transportation bill." (Press Release, "Virginia Teamsters Endorse Herring For Attorney General," Teamsters Joint Council 83, 4/23/13)

***Big Labor Is A Major Underwriter Of The McAuliffe, Northam And Herring Campaigns***

**Unions Have Directly Contributed Almost \$3 Million To McAuliffe.** "Big Labor has donated just under \$3 million to the campaign of Virginia Democratic gubernatorial candidate Terry McAuliffe, a sure sign it hopes he can shift the right-to-work state to a more union-friendly direction." (Sean Higgins, "Big Labor Pours Nearly \$3 Million Into McAuliffe Campaign," [The Washington Examiner](#), 11/3/13)

- **Unions Are Also "Spending Heavily On McAuliffe In Other Ways" By Spending More Than \$500,000 On Television Ads & Instructing Members To Participate In GOTV Efforts.** "That's just direct donations. Big Labor has been spending heavily on McAuliffe in other ways, too. The National Education Association alone has spent more than half a million dollars in television ad buys. Labor leaders are also doing extensive get-out-the- vote work on McAuliffe's behalf. The AFL-CIO sent an alert to Virginia and Washington, D.C., region union members and liberal activists Nov. 1 asking them to join phone-banking and door-knocking efforts." (Sean Higgins, "Big Labor Pours Nearly \$3 Million Into McAuliffe Campaign," [The Washington Examiner](#), 11/3/13)

**As A Group, Organized Labor Has Contributed \$241,191 To Northam.** ([Virginia Public Access Project](#), Accessed 11/4/13)

- **The Service Employees International Union Has Contributed \$144,139 To Northam.** ([Virginia Public Access Project](#), Accessed 11/4/13)



**As A Group, Organized Labor Has Contributed \$362,115 To Herring.** ([Virginia Public Access Project](#), Accessed 11/4/13)

- **The SEIU Committee On Political Education Has Contributed \$120,877 To Herring.** ([Virginia Public Access Project](#), Accessed 11/4/13)
- **The National Education Association Has Contributed \$65,000 To Herring.** ([Virginia Public Access Project](#), Accessed 11/4/13)

# ***Virginia Voters Cannot Trust Terry McAuliffe As Governor***

## **MCAULIFFE'S GREENTECH IS EMBROILED IN TWO FEDERAL INVESTIGATIONS**

**The Securities And Exchange Commission Is Investigating GreenTech "Over Its Conduct In Soliciting Foreign Investors."** "An electric-car company co-founded by Virginia gubernatorial candidate Terry McAuliffe (D) is under investigation by the Securities and Exchange Commission over its conduct in soliciting foreign investors, according to law-enforcement documents and company officials." (Tom Hamburger and Ben Pershing, "Company With Ties To Terry McAuliffe Is Under SEC Investigation," [The Washington Post](#), 8/2/13)

- **The SEC Believes That GreenTech May Have Improperly Told Investors That They Were Guaranteed A Return On Their Investment.** "The SEC subpoenaed documents in May from GreenTech Automotive and bank records from a sister company, Gulf Coast Funds Management of McLean. The investigation is focused, at least in part, on alleged claims that the company "guarantees returns" to the investors, according to government documents." (Tom Hamburger and Ben Pershing, "Company With Ties To Terry McAuliffe Is Under SEC Investigation," [The Washington Post](#), 8/2/13)

**U.S. Citizenship And Immigration Services (USCIS) Director Alejandro Mayorkas, President Obama's Nominee For The No. 2 Post At The Department Of Homeland Security, Is Under Investigation For Allegations That He Improperly Intervened On GreenTech's Behalf In Matters Before His Agency.** "The Department of Homeland Security's inspector general has launched a preliminary investigation into whether U.S. Citizenship and Immigration Services (USCIS) Director Alejandro N. Mayorkas improperly intervened on behalf of GreenTech and other firms as they sought to raise capital from foreign investors." (Fredrick Kunkle and Tom Hamburger, "McAuliffe's Business Partners Under Scrutiny Amid Federal Inquiry Into Greentech," [The Washington Post](#), 8/24/13)

**Mayorkas Allegedly Attempted To Push Through A Visa Application For GreenTech After It Has Been Denied And An Appeal Rejected.** "DHS is currently investigating whether Mr. Mayorkas used undue influence in pushing through a visa application for Gulf Coast after it had been denied and an appeal rejected. Gulf Coast processes the visas on behalf of GreenTech Automotive, which Mr. McAuliffe founded in 2009." (David Sherfinski, "E-mails: 'Political Pressure' In Gulf Coast Visa Case," [The Washington Times](#), 8/9/13)

- **Mayorkas: "Give It To Me, I'll Write The F-Ing Thing Myself."** (David Sherfinski, "E-Mails: 'Political Pressure' In Gulf Coast Visa Case," [The Washington Times](#), 8/9/13)

**In 2011, McAuliffe And GreenTech CEO Charles Wang Personally Met With Mayorkas And Homeland Security Secretary Janet Napolitano's Chief Of Staff To Discuss GreenTech's Issues With The Agency.** "A year later, Wang and McAuliffe met with Mayorkas; Napolitano's chief of staff also sat in. Wang said he and McAuliffe were seeking to overturn the denial of an effort to expand into Virginia. E-mails released by Grassley show that GreenTech and Gulf Coast officials also were complaining — as other EB-5 firms had done — that their business venture had been put in jeopardy by delays in the approval of dozens of foreign investors." (Fredrick Kunkle and Tom Hamburger, "McAuliffe's Business Partners Under Scrutiny Amid Federal Inquiry Into GreenTech," [The Washington Post](#), 8/24/13)

**Whistleblowers Have Indicated That The Level Of Access Enjoyed By McAuliffe And GreenTech Was "Extremely Irregular."** "Whistleblowers from within USCIS have indicated to me that this level of detailed interaction with a regional center's attorney regarding specific visa applications is extremely irregular." (Senator Charles Grassley, [Letter To Alejandro Mayorkas](#), 7/31/13)

## **AFTER PROMISING TO CREATE THOUSANDS OF JOBS IN VIRGINIA, MCAULIFFE ONLY DELIVERED FOR HIMSELF**

**In A 2009 Gubernatorial Debate, Terry McAuliffe Noted That Unemployment In Martinsville Was 20 Percent And Said They Needed The State To Bid On Big Production Facilities To Help That**

**Community.** McAuliffe: "We have not been successful at going after what I call the big production facilities, BMW, ThyssenKrupp, International Paper, Kia, Toyota. Martinsville has 20 percent unemployment today. If we could bring one of those facilities there, we could really help that community." (Terry McAuliffe, [Remarks At A Democratic Primary Debate](#), Annandale, VA, 5/19/09)

**Virginia Economic Development Partnership Officials Arranged A Tour Of Potential Plant Sites In Martinsville And Other Areas For GreenTech, But The Company Announced It Had Chosen Mississippi A Day Before The Tours Were Scheduled To Occur.** "Meanwhile, Lehmkuhler arranged for GreenTech to tour potential sites in Danville, Martinsville and Waverly on Oct. 7 and 8. But then there was a surprise. On Oct. 6, GreenTech announced plans to build a plant in Tunica, Miss., where it had a regional center." ("Terry McAuliffe Says Virginia Officials 'Decided Not To Bid' On His Electric Automobile Plant," [Politifact](#), 12/5/12)

**McAuliffe Made His Reason For Spurning Martinsville Clear, Saying "No One Else's Offer Was Even Close To [Mississippi] Governor Barbour's"** "Mr. McAuliffe is a possible candidate for the Virginia governorship in 2013 — he lost a three-way Democratic primary for the post in 2009 — but he says he has a good reason for choosing to manufacture the MyCar in Mississippi. 'Haley Barbour put the most aggressive package on the table for us,' he said, referencing the state's former governor, a Republican. 'No one else's offer was even close to Governor Barbour's.'" (Jim Motavalli, "MyCar: An Electric Runabout With Bipartisan Support," [The New York Times](#), 7/6/12)

- **Mississippi Taxpayers Loaned GreenTech \$5 Million.** "To this end, Mr. McAuliffe got out the political Rolodex and went on the money hunt. By October 2009, GreenTech announced it would build a plant in Tunica, Miss., after the state (under Republican then-Gov. Haley Barbour) promised at least \$5 million in public loans and grants to aid the company moving in. (Kimberly A Strassel, "Terry McAuliffe's Solyndra," [The Wall Street Journal](#), 4/11/13)

***Even Though Mississippi "Succeeded" In Landing GreenTech, The Company Has Delivered Only A Fraction Of The Jobs McAuliffe Promised***

**GreenTech Said It Would Create 1,500 Jobs In Mississippi.** "When GreenTech unveiled its plans for Mississippi, local media reports said the company estimated the initial phase of the project would cost \$1 billion, generate 1,500 local jobs and produce 150,000 cars a year. (Frederick Kunkle, "Car Company Founded By McAuliffe Files \$85 Million Suit Over Web Site Articles," [The Washington Post](#), 4/12/13)

**McAuliffe Now Admits That GreenTech Has 100 Employees In Mississippi.** NOBLES: "Well let, let me get into that then because I think that's part of where some of your critics have attacked and this is what I want you to respond to because it's not so much necessarily that GreenTech isn't — they are obviously still in business. They're obviously making some degree of progress, but that progress is much different than the expectations that you yourself set. At one point you said that there were going to be 900 jobs in Mississippi by the end of 2012 and there may be 50 to 75 employees in that area." McAuliffe: "I think 100, but ok." ("NBC12 Decision Virginia McAuliffe On GreenTech," [NBC12](#), 4/30/13)

- **April 2013: "Marianne McInerney, a GreenTech Vice President, Said The Company Employs About 10 Employees In McLean And 78 In Mississippi."** (Frederick Kunkle, "Car Company Founded By McAuliffe Files \$85 Million Suit Over Web Site Articles," [The Washington Post](#), 4/12/13)

## **FORMER GREENTECH EMPLOYEES SAY THE COMPANY WAS JUST A SHOW FOR INVESTORS**

**According To Three Separate Former Employees Interviewed By *The Washington Post*, GreenTech's Management "Sometimes Asked Workers To Pretend That They Were Assembling Cars" When Potential Investors Were Visiting.** "In separate interviews, Griffen and another former



employee, Charles Overstreet, said that management sometimes asked workers to pretend that they were assembling cars when potential investors visited, usually from China, and that employees would remove parts from previously assembled cars and reattach them. A third former employee, who spoke on the condition of anonymity, said he observed the same.” (Fredrick Kunkle, “McAuliffe’s GreenTech Car Company Launched With High Hopes, But Reality Dogs Campaign,” [The Washington Post](#), 8/10/13)

- **“We Would Just Be Standing There Acting Like We Were Doing Something. But It Was Pre-Planned What We Were Going To Do. It Was Like A Show,” Overstreet Said.** (Fredrick Kunkle, “McAuliffe’s GreenTech Car Company Launched With High Hopes, But Reality Dogs Campaign,” [The Washington Post](#), 8/10/13)

**A Former GreenTech Employee Interviewed By NBC Also Recounted Being Told To Put On A Show For Investors.** “The worker claims the company had them put on a show for what he believed to be foreign investors.” (“Former Worker Raises Concerns About Greentech’s Progress,” [NBC12](#), 7/24/13)

- **Former GreenTech Employee: “They Would Take Everybody And Put Them Out On The Line And We Would Stand Over The Car With Tools In Our Hand And Look Like We Were Doing Something To The Car But We Wasn’t Doing Anything.”** ([WMC-TN](#), 7/24/13)

**One Of The Former Workers Reported That Company Officials And Investors Were More Interested In Obtaining Green Cards Than Making A Sound Investment.** “Griffen said company officials and investors seemed more interested in the EB-5 program than in whether the cars would be successful. ‘It just seemed like they were more interested in getting green cards than in making an investment. They emphasized that a lot,’ Griffen said. (Fredrick Kunkle, “McAuliffe’s GreenTech Car Company Launched With High Hopes, But Reality Dogs Campaign,” [The Washington Post](#), 8/10/13)

### ***Former GreenTech Employees Also Report That They Built Almost No Cars***

**Former GreenTech Employees Claimed That, During Their Time At GreenTech, Few If Any Cars Were Produced.** “In fact, several different former-Greentech employees claim that the work being done inside the company’s Horn Lake, Mississippi plant isn’t really anything at all.” (Ryan Nobles, “Controversial New Documentary Attacks McAuliffe,” [NBC 12](#), 7/29/13)

- **One Former GreenTech Employee Said That For Months They Did Nothing But Paint And Sweep The Floor.** “In fact several different former Greentech employees claim that the work being done inside the company’s Horn Lake, Mississippi plant- isn’t really anything at all. ‘We probably came to work for about three or four months straight doing nothing but sweeping the floor or painting,’ said Melvin. He is described as a ‘former Greentech employee.’” (Ryan Nobles, “First Look: ‘Fast Terry’ Uncovers More Disgruntled Greentech Employees,” [NBC 12](#), 7/29/13)

**A Former GreenTech Employee Interviewed By NBC Said That In The Nearly Two Years He Worked There, Only 30 Cars Were Built.** “The former employee told us that in his more than a year in a half on the line maybe 30 cars were built and most of them never left the building.” (“Former Worker Raises Concerns About Greentech’s Progress,” [NBC12](#), 7/24/13)

## **MCAULIFFE INVESTED IN A SCHEME TO PROFIT FROM THE DEATHS OF TERMINALLY-ILL PEOPLE**

**Federal Prosecutors Have Named McAuliffe As An Investor In A Business Venture That Defrauded Insurers By Using The Stolen Identities Of Terminally Ill People.** “Virginia gubernatorial candidate Terry McAuliffe was one of dozens of investors with a Rhode Island estate planner charged with defrauding insurers by using the stolen identities of terminally ill people, according to court documents filed Wednesday by federal prosecutors in Providence.” (Fredrick Kunkle, “McAuliffe Among Investors In Rhode Island Insurance Scam That Preyed On Dying People,” [The Washington Post](#), 10/10/13)

**McAuliffe Invested In Annuities Through Joseph Caramadre, Who “Pleaded Guilty To Stealing The Identities Of Terminally Ill Patients And Using That Information To Falsely Apply For Annuities And Bonds With Death Puts.”** (Jim Taricani, “I-Team: Caramadre Client List,” [NBC10](#), 10/9/13)

**Joseph Caramadre “Helped McAuliffe Place A Bet” On A Dying Man.** “Caramadre helped McAuliffe place a bet on the dying man based on a loophole the estate planner had sniffed out in the fine print of insurance annuities. Although the loophole was legal, Caramadre has pleaded guilty to stealing the identities of the terminally ill as part of his scheme.” (Laura Vozzella, “In Annuity Deal Tied To McAuliffe, 2 Investors Knew They Bet On Specific, Dying People,” [The Washington Post](#), 10/26/13)

- **McAuliffe Made At Least \$47,000 On The Scheme.** “The mechanic got \$5,000. The millionaire, Democrat Terry McAuliffe, made at least \$47,000. But the estate planning lawyer, Joseph Caramadre, went to prison instead of Rome.” (Laura Vozzella, “In Annuity Deal Tied To McAuliffe, 2 Investors Knew They Bet On Specific, Dying People,” [The Washington Post](#), 10/26/13)

## **MCAULIFFE RAKED IN THE CASH FOR BILL CLINTON, AND HE DIDN’T MIND GETTING HIS HANDS DIRTY TO DO IT**

### ***McAuliffe Openly Bragged About Selling Access To The President “Thousands Of Times”***

**McAuliffe: “I’m A Salesman Who Sells Something. And The Product Happens To Be The President.”** (Ed Vulliamy, “Alligator Wrestling: \$15,000 Your Lunch With Bill: \$50,000,” [The Observer](#), 8/24/97)

**McAuliffe: “Did I Ever Ring Anyone And Say That For \$ 50,000 You Can Have Lunch With The President? Or, For Whatever, You Can Fly On Air Force One? Yes, I Did - Thousands Of Times! And So What?”** “I’m a salesman who sells something. And the product happens to be the President. Did I ever ring anyone and say that for \$ 50,000 you can have lunch with the President? Or, for whatever, you can fly on Air Force One? Yes, I did - thousands of times! And so what?” (Ed Vulliamy, “Alligator Wrestling: \$15,000 Your Lunch With Bill: \$50,000,” [The Observer](#), 8/24/97)

**“When It Comes To Political Money, This Is A Period When Rome Is Burning And McAuliffe Is The Fiddler,” Says Fred Wertheimer Of Democracy 21, A Nonprofit Group Dedicated To Tracking The Influence Of Money On Politics.** (Michael Weisskopf, “The Kingmaker,” [Time](#), 5/30/00)

- **Wertheimer: “Terry McAuliffe Is A Classic Example Of What’s Wrong With This Political System...He Thinks He’s Doing Something Great For Democracy. What He Is Is A Middleman Buying And Selling Influence Over Government Policies.”** (Elizabeth Shogren, “Democratic Fund-Raising King Has 26 Million Reasons to Gloat,” [Los Angeles Times](#), 5/23/00)

### ***McAuliffe Was The “Booking Agent Of The Lincoln Bedroom”***

**McAuliffe Devised The Strategy To Woo Clinton Donors By Offering Perks Like Overnight Stays In The White House’s Lincoln Bedroom.** “This is far from the first time McAuliffe has come to the aid of the Clintons. He headed fund-raising for the president’s 1996 reelection campaign, devising the strategy that included wooing big donors with such benefits as overnight stays in the Lincoln Bedroom.” (Ruth Marcus, “Clinton’s Home Loan Deal Raises Questions,” [The Washington Post](#), 9/4/99)

- **So Many Democratic Donors Stayed Overnight Under McAuliffe’s Program That One Democratic Fundraiser Likened The White House To A “Motel 6.”** “So many big-money donors have slept at the White House in recent years that one Clinton fund-raiser likens the executive mansion to a Motel 6.” (Michael Weisskopf And Charles R Babcock, “Donors Pay And Stay At White House,” [The Washington Post](#), 12/15/96)

**And FBI Agent Who Investigated The Scheme Said 178 Individuals Who Contributed Over \$5 Million To The DNC Stayed Overnight At The White House Under McAuliffe And Clinton.** FBI SPECIAL AGENT JEROME CAMPANE: "Of the remaining 178 individuals, FEC records revealed that these individuals contributed a total of over \$5 million to the DNC during the '96 election cycle. These 178 people can be divided into 114 families. And if you analyze it from that perspective, it results in an average contribution, at least per family, of over \$44,000." (Special Agent Jerome Campane, Governmental Affairs Committee, United States Senate, Testimony, 9/18/97)

**The Campaign Of Fellow 2009 Virginia Gubernatorial Candidate Brian Moran Called McAuliffe "The Booking Agent Of The Lincoln Bedroom."** "Former Virginia Del. Brian Moran's campaign slammed fellow Democratic governor hopeful Terry McAuliffe on Thursday, deriding him as 'the booking agent of the Lincoln Bedroom.' Responding to a mailer sent out by McAuliffe's campaign, Moran campaign manager Andrew Roos said in a statement that 'the last place we would go for a public service lesson is a Wall Street insider.' 'For decades, Mr. McAuliffe traded access for money, ensuring that big companies — not people — were in control, all the while pocketing millions through his proximity to power,' Roos said. 'Brian Moran will take no lectures on ethics from the booking agent of the Lincoln Bedroom and the architect of the Business Leadership Forum.'" (Andy Barr, "Brian Moran: Terry McAuliffe Was W.H. 'Booking Agent,'" [Politico](#), 5/28/09)

### ***McAuliffe Helped Orchestrate A Contribution Swap Scheme Between Bill Clinton's Re-Election Campaign And The Teamsters***

**In 1997, The Senate Investigated Whether The Clinton Re-Election Campaign Had Illegally Engineered A Contribution Swap With The Teamsters.** "The Senate committee investigating allegations of campaign fund-raising abuses turned its attention for the first time yesterday to the possibility that funds from the International Brotherhood of Teamsters were improperly directed into the Clinton-Gore reelection effort last year. The panel's chairman, Sen. Fred D. Thompson (R-Tenn.), suggested early yesterday that President Clinton knew about an alleged conspiracy to swap Teamsters contributions in exchange for Democratic fund-raisers directing big donors to contribute to the reelection effort of Teamsters President Ron Carey." (Susan Schmidt, "Teamsters Contributions To Clinton Effort Probed," [The Washington Post](#), 10/9/97)

**The DNC's Former Finance Director Testified In Federal Court That McAuliffe Had Played "A Major Role" In The Scheme.** "A former Democratic official has testified that Terence McAuliffe, President Clinton's friend and chief fund-raiser, played a major role in promoting an illegal scheme in which Democratic donors were to contribute to the Teamster president's re-election campaign, and in exchange the Teamsters were to donate large sums to the Democrats. The official, Richard Sullivan, the Democratic National Committee's former finance director, testified in Manhattan at the trial of William Hamilton, the Teamsters former political director, that Mr. McAuliffe urged him and other fund-raisers to find a rich Democrat to donate at least \$50,000 to the 1996 re-election campaign of Ron Carey, the former Teamsters president. (Steven Greenhouse, "Witness Says Clinton Friend Had Part In Teamster Money Scheme," [The New York Times](#), 11/18/99)

**McAuliffe Acknowledged Discussing A Potential Swap Of Campaign Funds, Saying "You Help Me, I'll Help You. That's Politics."** "This year, Mr. McAuliffe's role in a questionable plan to swap contributions in 1996 by the Teamsters union and the Democratic Party surfaced during the federal trial in New York of the former political director of the union, who was convicted of fraud and conspiracy. Mr. McAuliffe, in an interview, acknowledged discussing a potential swap. 'You help me, I'll help you. That's politics,' he said. But he denied doing anything wrong, saying he had not known that the plan — which was never implemented — was meant to aid the 1996 re-election campaign of Ron Carey, the former Teamsters president." (Jeff Gerth, "Friendship Counts: Clinton's Top Fund-Raiser Made Lots For Himself, Too," [The New York Times](#), 12/12/99)